

NC E-Procurement @ Your Service Benefits Analysis

June 2004

- General Statistics through June 2004
 - Over \$2.2 Billion in Spend through System
 - Over 32,000 Vendors Registered
 - Over 8,200 Users
 - Over 280,000 Purchase Orders Issued
 - 165 Entities Using E-Procurement
 - 29 State agencies
 - 15 Institutions and hospitals
 - 39 Community colleges
 - 60 Local education authorities
 - 22 Local governments
 - Approximately 120 Statewide Term Contracts and 500 Catalogs available online

- The E-Procurement Advisory Committee completed an E-Procurement benefits analysis to examine savings over the first two full years of E-Procurement.
 - Researched data from November 2001- December 2003.
 - Involved representatives from state agencies, community colleges, K-12 schools, local governments, and universities.
- The benefits analysis evaluated savings associated with prices paid for goods purchased before and after E-Procurement.

- In reaction to staffing and budget constraints, the State has leveraged E-Procurement to spend its dollars more efficiently and manage the procurement function more effectively.

\$127 million in savings attributable to E-Procurement

- First-class purchasing system implemented and maintained with no State funds expended, as a result of an innovative public / private partnership.
- Cost savings of \$127 M as a result of 7.24% decrease in prices.

“The new system has shortened my processing time for purchase orders and contracts tremendously. Also, any catalog purchase orders go directly from the requestor to the vendor once approved by their superior. It has cut down fax costs, paper and postage, since most transactions are handled via e-mail.”

- Charlott Ellington, Department of Public Instruction Purchasing Agent

“We love eQuote! eQuote makes it easy for me to work with more historically underutilized businesses when issuing invitations to quote on items. In one instance, we saved over 18% on the purchase of trash cans through eQuote from a historically underutilized business – plus the vendor we selected did not charge for shipping, while the original vendor would have charged us additional costs for shipping.”

- Lynne Hill, Edgecombe County Schools Purchasing Officer

“The NC E-Procurement System is an effective purchasing management tool that is becoming easier and easier to use. The more it is used, the benefits can be readily observed. Already savings in time have been realized in the placing of purchase orders. No more waiting at the fax machines to fill out a transmittal sheet, wait for the transmission, and finally wait for an acknowledgment. No more waiting for someone to write down verbal instructions when a purchase order is called in to a vendor. Once the purchase order is submitted to NC E-Procurement receipt of the order is quickly acknowledged and E-Mail is sent back to the purchaser.”

- John Parrish, Rockingham Community College Purchasing Officer

“I like eQuote because the tool provides me with all the information I need in one place in a clear format, and it saves me time by allowing me to respond to bids online. In addition, my company has had eQuotes from State buyers with whom we haven’t done business in the past, giving us the opportunity to grow our business with these purchasers.”

-Linda Martin - Carolina Computer Supplies, Greensboro, NC

“We just wanted to let you know that eQuote is really easy to move around in and to use! Good job North Carolina! Because it’s a lot less intimidating, eQuote is perfect for little companies to do business with the State. It’s nice to see good tax dollars at work!”

-Kellie Hutchinson - Home Healthcare Solutions, Raleigh, NC